



March 29, 2016

Dear Trade Contractor:

Moss & Associates, LLC (Moss) has built a reputation on a strong tradition of teamwork and mutual respect, not only with our clients and within our organization, but also with the trade contractors community in general. Moss is only as successful as our trade contractors are.

More than ever, management and financial resources that general contractors employ are under greater pressure. In order to provide Moss with a benchmarking mechanism for evaluation of the financial state of our trade contractors, Moss has engaged a service called **ContractorScore**. The **ContractorScore** is a third-party professional tool that measures a contractor's current management and financial capacity, and keeps the trade contractor's financial information confidential. Much like the consumer "credit score", the ContractorScore evaluation result indicates a contractor's relative financial and management health. ContractorScore is only one of several considerations used in our evaluation process and a low score does not necessarily disqualify a company from a contact award.

The **ContractorScore** is simple, confidentially derived, and inexpensive to acquire.

ContractorScore applies to trade contractors and general contractors alike and we are pleased to share Moss' Score, which is **2500***. This helps illustrate how we compare with competing general contractors you may also consider working with.

Moss requires all trade contractors to submit their ContractorScore prior to being considered for a trade contract award.

Please contact: Mr. Glenn Matteson, ContractorScore, LLC
Gmatteson@contractorscore.net
Ph. 919-758-8700 Direct
www.ContractorScore.net

Should you have any questions, please direct them to PreconMoss@moss.com or call Preconstruction @ 954-524-5678.

Thank you for your interest in working with Moss and for your time to provide this important data.

Sincerely,

Scott Moss
President
Moss & Associates, LLC

* Represents the maximum ContractorScore.